


DATE: April 7, 2005
TO: Municipal Clerk
FROM: Byron E. Johnson, C.P.M.
Director of Purchasing x 4318
THRU: Aurora Wells
Bid Clerk ext. 4038



Please place the following item on the **CONSENT** agenda for the Council Meeting of **APRIL 19, 2005**.

Item should read as follows:

<u>Solicitation No.</u>	<u>2005-128</u>	<u>Air Purification Respiratory Parts</u>
<u>Award to:</u>	<u>First In, Inc.</u>	
	<u>El Paso, Texas</u>	
<u>Item (s):</u>	<u>#1</u>	
<u>Amount:</u>	<u>\$150,000.00</u>	<u>(estimated annually)</u>
<u>Department:</u>	<u>Fire</u>	
<u>Funds available:</u>	<u>22010319-503208</u>	
<u>Funding source:</u>	<u>Fire Department SCBA/Logistics Budget</u>	
<u>Total award:</u>	<u>\$300,000.00</u>	<u>(estimated)</u>
<u>District (s):</u>	<u>All</u>	

The Fire and Purchasing Departments recommend award as indicated to the lowest responsive offer meeting specifications, from responsible parties.

Vendor offers the City the option to extend the term of the contract at the same unit prices for two (2) additional years if the option is exercised within two (2) years from the date of the award.

This is a Requirements Type Contract with an initial term of Twenty-Four (24) months.

Contact person: Jesus M. Juarez, Procurement Analyst at 541-4317.

AGENDA FOR: **APRIL 19, 2005**

PROJECT FORM

DATE: APRIL 7, 2005

PROJECT: AIR PURIFICATION RESPIRATORY PARTS

NO: 2005-128

DEPARTMENT: FIRE

BUDGET NO: 22010319-503208

FUNDING SOURCE: FIRE DEPARTMENT SCBA / LOGISTICS BUDGET

REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: 1) Vendor : First In, Inc.
El Paso, Texas
Item(s): #1
Amount: \$150,000.00 (estimated annually)

The Fire and Purchasing Departments recommend award as indicated to the lowest responsive offer meeting specifications, from responsible parties.

Vendor offers the City the option to extend the term of the contract at the same unit prices for two (2) additional years if the option is exercised within two (2) years from the date of the award.

This is a Requirements Type Contract with an initial term of Twenty Four (24) months.

BIDS SOLICITED- 22 (12 local)
BIDS RECEIVED- 02
"NO BID" RECEIVED 01

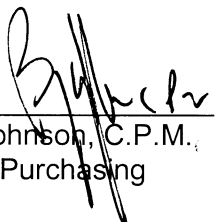
CURRENT TAXED PAID- _____
OUT-OF-TOWN- xx

TOTAL RECOMMENDED AWARD: \$ 300,000.00 (estimated)

COUNCIL APPROVED ☐ REJECTED ☐ MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: April 19, 2005


Byron E. Johnson, C.P.M.
Director of Purchasing

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: Fire Department

AGENDA DATE: _____

CONTACT PERSON/PHONE: Chief Calderazzo or Lt. David Beltran

DISTRICT(S) AFFECTED: all

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

Request approval for (2 year)Breath Air Supply Contract for the purchase of parts and supplies for the repair and maintenance of fire department breathing air equipment (Self Contained Breath Air Supply). Annual expected expenditure expected to be about \$150,000.00.

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

This is a bid tab renewal of older contract.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

Yes

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

Funding source is Index- 22010319 subobject 503208 from Fire Department SCBA /Logistics budget.

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD:

(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____



FIRE DEPARTMENT

MEMORANDUM

TO: Jesus Juarez, City Purchasing

FROM: Carlos D. Beltran, Lieutenant

THROUGH: Michael Calderazzo, Superintendent

SUBJECT: Bid Contract: 2005 - 128, Air Purification Respiratory Parts

DATE: March 31, 2005

The bid package has been reviewed and a recommendation has been made based on low bidder. **First In, Inc.**

Thank You.

A handwritten signature in black ink, appearing to read "C. Beltran", with a long horizontal flourish extending to the right.

Lt. Carlos D. Beltran
SCBA / Logistics Officer

CITY OF EL PASO BID TABULATION

BID TITLE: AIR PURIFICATION RESPIRATORY PARTS			BID # 2005-128	
BID DATE: MARCH 2, 2005			DEPARTMENT: FIRE	
	DACO FIRE EQUIPMENT LUBBOCK, TX	FIRST IN, INC. EL PASO, TX		
PRICE ADJUSTMENT FACTOR				
ITEM DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP
ITEM 1. SCOTT HEALTH/SAFETY PRODUCTS <div style="border: 1px solid black; padding: 5px; margin-top: 10px;"> Discount/Mark-up proposed from the <div style="display: flex; justify-content: space-between;"> _____ Price List [OR Catalog] _____ </div> <div style="display: flex; justify-content: space-between;"> [Manufacturer or Brand Name] _____ </div> </div>	<div style="display: flex; justify-content: space-between;"> NET <input type="checkbox"/> <input type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> -24% DISCOUNT <input checked="" type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> + _____ % MARKUP <input type="checkbox"/> </div> <div style="text-align: center; margin-top: 5px;"> SCOTT HEALTH AND SAFETY </div>	<div style="display: flex; justify-content: space-between;"> NET <input type="checkbox"/> <input type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> -29.5% DISCOUNT <input type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> + _____ % MARKUP <input type="checkbox"/> </div> <div style="text-align: center; margin-top: 5px;"> SCOTT 2005 ON PARTS </div>	<div style="display: flex; justify-content: space-between;"> NET <input type="checkbox"/> <input type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> - _____ % DISCOUNT <input type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> + _____ % MARKUP <input type="checkbox"/> </div>	<div style="display: flex; justify-content: space-between;"> NET <input type="checkbox"/> <input type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> - _____ % DISCOUNT <input type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> + _____ % MARKUP <input type="checkbox"/> </div>
LIST NUMBER: _____ DATED: _____ as supplemented, for any quantity as needed:	2005 PRICE LIST 01-01-05	CD110-A 10/04		
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALE <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> [OTHER] _____ <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

NOTE: A -36% discount is offered on "core" products which are listed:

- AV2000/AV3000 face pieces
- 2002 NFPA compliant airpaks
- Carbon cylinder assemblies
- Integrated pass devices installed by factory on the air pak
- 15% discount on thermal imagers
- 10% discount on instrumentation
- 5% discount on compressor related products
- No discount on test equipment

APPROVED BY:

Jesuo M. Juarez

DATE: 3/7/05

2005-128 AIR PURIFICATIONS RESPIRATORY PARTS - FIRE DEPARTMENT

CITY OF EL PASO BID TABULATION

BID TITLE: AIR PURIFICATION RESPIRATORY PARTS				BID # 2005-128	
BID DATE: MARCH 2, 2005				DEPARTMENT: FIRE	
		DACO FIRE EQUIPMENT LUBBOCK, TX	FIRST IN, INC. EL PASO, TX		
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:				
01.	MANUFACTURER:	SCOTT HEALTH & SAFETY	SCOTT		
	PRICE LIST FORM NUMBER	2005 PRICE LIST	MASTER CD 110 2005		
	AND/OR DATE	01-01-05	10/04		
02.	MANUFACTURER:				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
03.	MANUFACTURER:				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
04.	MANUFACTURER:				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
05.	MANUFACTURER:				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				

APPROVED BY:

Jesus M. Juarez

DATE: 3/7/05

2005-128 AIR PURIFICATIONS RESPIRATORY PARTS - FIRE DEPARTMENT

CITY OF EL PASO BID TABULATION

BID TITLE: AIR PURIFICATION RESPIRATORY PARTS			BID # 2005-128	
BID DATE: MARCH 2, 2005			DEPARTMENT: FIRE	
	DACO FIRE EQUIPMENT LUBBOCK, TX	FIRST IN, INC. EL PASO, TX		
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE ADDITIONAL YEAR AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>TWO ADDITIONAL YEARS AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. ONE YEAR FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. NO OPTION OFFERED.</p>	<div style="margin-bottom: 20px;"><input type="checkbox"/></div> <div style="margin-bottom: 20px;"><input checked="" type="checkbox"/></div> <div>(DISCOUNTS)</div> <div style="display: flex; justify-content: space-around; margin-bottom: 10px;"> YES <input type="checkbox"/> NO <input type="checkbox"/> </div> <div style="display: flex; justify-content: space-around; margin-bottom: 10px;"> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> </div> <div><input type="checkbox"/></div>	<div style="margin-bottom: 20px;"><input type="checkbox"/></div> <div style="margin-bottom: 20px;"><input checked="" type="checkbox"/></div> <div>(NOTE: SAME DISCOUNTS)</div> <div style="display: flex; justify-content: space-around; margin-bottom: 10px;"> YES <input type="checkbox"/> NO <input type="checkbox"/> </div> <div style="display: flex; justify-content: space-around; margin-bottom: 10px;"> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> </div> <div><input type="checkbox"/></div>	<div style="margin-bottom: 20px;"><input type="checkbox"/></div> <div style="margin-bottom: 20px;"><input type="checkbox"/></div> <div style="display: flex; justify-content: space-around; margin-bottom: 10px;"> YES <input type="checkbox"/> NO <input type="checkbox"/> </div> <div style="display: flex; justify-content: space-around; margin-bottom: 10px;"> YES <input type="checkbox"/> NO <input type="checkbox"/> </div> <div><input type="checkbox"/></div>	<div style="margin-bottom: 20px;"><input type="checkbox"/></div> <div style="margin-bottom: 20px;"><input type="checkbox"/></div> <div style="display: flex; justify-content: space-around; margin-bottom: 10px;"> YES <input type="checkbox"/> NO <input type="checkbox"/> </div> <div style="display: flex; justify-content: space-around; margin-bottom: 10px;"> YES <input type="checkbox"/> NO <input type="checkbox"/> </div> <div><input type="checkbox"/></div>

APPROVED BY:

Jesus M. Juarez

DATE: 3/7/05

CITY OF EL PASO BID TABULATION

BID TITLE: AIR PURIFICATION RESPIRATORY PARTS				BID # 2005-128	
BID DATE: MARCH 2, 2005				DEPARTMENT: FIRE	
	DACO FIRE EQUIPMENT LUBBOCK, TX	FIRST IN, INC. EL PASO, TX			
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS			
	NONE STATED	60 CONSECUTIVE CALENDAR DAYS <small>(NOTE: AIR PAKS 14 WEEKS)</small>			
BIDDER'S PROMISED DELIVERY:					
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.					
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY CAUSE FOR THE REJECTION OF THE BID.					
BIDS SOLICITED: 22		BIDS RECEIVED: 2		BIDS LOCAL: 12	
				NO BID: 1	

APPROVED BY:

Jesus M. Juarez

DATE: 3/7/05

2005-128 AIR PURIFICATIONS RESPIRATORY PARTS - FIRE DEPARTMENT

AMERICAN FIRE PROTECTION CO.
ATTN: MR. BOB MUZZY
PO BOX 24021
EL PASO, TX 79914

BRIGGS-WEAVER INDUSTRIAL SUPPLY
1480 COMMON DRIVE
EL PASO, TX 79936

NFO

CLOWE & COWAN OF EL PASO, INC.
ATTN: ART DE LA TORRE
11221 ROJAS DRIVE
EL PASO, TX 79935

FALCON INDUSTRIAL SUPPLY
927 TONY LAMA
EL PASO, TX 79915

SAFETY SUPPLY INC.
12050 CROWNPOINT DRIVE #160
SAN ANTONIO, TX 78233-5364

VALLEN SAFETY SUPPLY CO.
ATTN: DAVID SANCHEZ
6510 GATEWAY EAST
EL PASO, TX 79905

UTF

ARTESIA FIRE EQUIPMENT SUPPLY
PO BOX 1367
ARTESIA, NM 88211-1367

C L NORTH COMPANY
5355 EL PASO DRIVE, PO BOX 9701
EL PASO, TX 79987

DIXIE USA INC.
PO BOX 55549
HOUSTON, TX 77255

CAA

FRANKLIN FIRE & SUPPLY CO.
1611 BEECH STREET, SUITE B
EL PASO, TX 79925

FOE

JAY L. HARMAN FIRE EQUIPMENT CO.
504 E. YANDELL, PO BOX 34
EL PASO, TX 79940

BEK MEDICAL
1209 WEDGEWOOD
EL PASO, TX 79925

STRATEGIC SUPPLY
ATTN: ADRIAN ARAGON
7198 MERCHANT AVE, STE C3
EL PASO, TX 79915

NFO

BECKER FIRE EQUIPMENT CO.
6310 EDITH BLVD. NE
ALBUQUERQUE, NM 87107

FOE

CASCO INDUSTRIAL INC.
ATTN: STEVEN R. STEVENSON
PO BOX 8007
SHREVEPORT, LA 71148

DACO FIRE EQUIPMENT
ATTN: STEVE A. DAVIS
PO BOX 5024
LUBBOCK, TX 79408

WILD FIRE PACIFIC
6250 S. 196 STREET
KENT. WA 98032

ANK
AI-NDAA

NOVA SAFETY PRODUCTS
6024 AZTEC
EL PASO, TX 79925

ANK
AI-FOE

FIRST IN, INC.
ATTN: HUGO ARREOLA
6400 AIRPORT RD, SUITE H
EL PASO, TX 79925

ATTN: KELLY RHOADS
HEALTH AND SAFETY RESOURCES
2629 PENBROOK AVENUE
HARRISBURG, PA 17103

PRIME VENDOR INC.
ATTN: LAURIE MELNICK
4608 CEDAR AVENUE SUITE 106
WILMINGTON, NC 28403

LONE STAR SAFETY & SUPPLY
ATTN: PAM SMITHSON
2631 FREEWOOD DRIVE
DALLAS, TX 75220

NO Bid

BID INFORMATION SERVICE
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER
PO BOX 5600
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX. 79901

EL PASO HISPANIC CHAMBER OF COMMERCE
2829 MONTANA AVE, B-100
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER
CLASSIFIED / LEGAL SECTION
PO BOX 20
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER
4791 N. MESA
EL PASO, TX 79902

SAM'S CLUB
7970 NORTH MESA
EL PASO ,TX 79932

SUBCONTRACTORS ASSOCIATION
PO BOX 3612
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY
2626 NORTHEAST # 103
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901